

## FîrstAlliances <br> vietnam's leading HR specialist

For over 20 years, First Alliances has connected over 250,000 candidates to thousands of companies across Vietnam.

Established in 1998, First Alliances i Vietnam's leading HR agency, specialising in Executive Search \& Selection and HR outsourcing, which includes payroll service, staffing and RPO.

Our industry specialisations include Accounting, Construction \& Real Estate, Consumer Goods, Banking, Finance \& Insurance, Healthcare, Hospitality, Industrial \& Supply Chain, IT \& Telecommunications, and HR \& Administration.

We seek to provide a one-stop hiring solution for our clients. We have a specialised Japan Desk servicing our Japanese clients, as well as a dedicated Korea Desk

First Alliances is an entity under PERSOLKELLY, one of the largest workforce solutions providers in the Asia Pacific region. PERSOLKELLY spans over 50 offices across 13 markets including Australia, China, Hong Kong, India, Indonesia, Malaysia, New Zealand, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam

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## PERSOLKELLY

PERSOLKELLY is one of the largest recruitment companies in Asia Pacific that provides comprehensive end-to-end workforce solutions.

Headquartered in Singapore, PERSOLKELLY spans over 50 officaes across 13 markets including: Australia, China, Hong Kong, India, Indonesia, Korea, Malaysia, New Zealand Philippines, Singapore, Taiwan, Thailand and Vietnam.

PERSOLKELLY is a joint venture between PERSOL Holdings, one of the largest recruitment firms in Japan, and Kelly Services Inc., a global leader in workforce solutions

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## $\Gamma$

Vietnam continues to enjoy economic
growth despite the global pandemic


Vietnam has received worldwide praises for having one of the best-organised epidemic control programs in the world, recording only 1069 Covid-19 cases, 991 recoveries and one of the world's lowest death rates (as of 30 September 2020). There has been no new community infection recorded since 2 September 2020.

With the suspension of all foreigner entry since March 2020 to limit the spread of Covid-19, and the ongoing fear of future infection, Vietnam
economic recovery continues to face challenges. Airlines, hospitality, entertainment, and export-driven manufacturing industries has been suffering the most from the averse economic impact of the pandemic, whereas the tech and e-commerce industries continue to thrive.

Vietnam recorded 7.02\% of GDP growth in 2019. While GDP growth was projected at $6.7 \%$ for 2020, it has now been revised downward to $2.8 \%$ due to the impact of the global pandemic.

Pressure on salary costs resulting from the gradual shift of global manufacturing plants from China to Vietnam has lowered

Prior to the pandemic, there had been a gradual shift of global manufacturing plants from China to Vietnam due to China's rising costs. While this shift is slowing down due to the current pandemic, we do see this trend to resume again post-pandemic, due to the ongoing escalation of the U.S.-China trade war. In the


Three Al centres are being established in Ho Chi Minh City
meantime the pressure on salary costs due to such shift has been temporarily halted.

Demand for IT talents continues to exceed talent pool

Despite the gloomy labour outlook in sectors like hospitality, retail, and manufacturing, the tech industry continues to thrive This has resulted in demand for IT talents continuing to exceed Vietnam's already small talent pool.

## Within the manufacturing

 industry, digital technology and high-tech products continue to be a major source of revenue for Vietnam. In the first six months of 2020 phones, electronics and computers were the top commodities in terms of export value and share.Some of the major project investments in this period include the manufacturing of wearable electronic circuit boards, electric wires for cars, computers and other related parts.

Industry 4.0 is also paving the way with heavy investment in research and development Three artificial intelligence (Al) centres are being established in Ho Chi Minh City, while 5 G equipment will soon be produced in Vietnam.

The unprecedented impact of the pandemic has created a cloudy economic outlook and employment market. However, we hope the data in this Salary Guide can still provide relevan insights that help you navigate the current talent market., and to develop more strategic, forward-looking recruitment and retention plans for your prospective employees and existing talents. We are here o help you meet your talent needs. We will get through these uncertain times together


Cong Ong
General Director

## Banking \& Financial




Banking \& Financial



Banking \& Financial


## Consumer Goods



|  | Ho Chi Minh City |  |  | 命 Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range (per month)Unit: USD |  |  | Salary Range (per month) Unit: USD |  |  |
|  | EXPERIENGE (YEARS) | MIN | MAX | EXPERIENGE (YEARS) | MIN | MAX |
| FAST MOVING CONSUMER GOODS |  |  |  |  |  |  |
| SALES |  |  |  |  |  |  |
| Commercial Director | 15-20 | 10,000 | 15,000 | N/A | N/A | N/A |
| Head of Sales | 10-15 | 6,000 | 10,000 | 10-15 | 4,000 | 10,000 |
| Regional Sales Manager | 8-12 | 3,000 | 4,500 | 10+ | 3,500 | 6,000 |
| Area Sales Manager | 3-7 | 2,000 | 3,500 | 3-10 | 1,500 | 3,000 |
| Modern Trade Head | 7-10 | 4,000 | 7,000 | N/A | N/A | N/A |
| Key Account Manager | 5-10 | 1,500 | 3,000 | 5-10 | 1,500 | 3,000 |
| Sales Operation Manager | $8+$ | 2,500 | 5,000 | $8+$ | 2,500 | 4,000 |
| Sales Capability/ Training Manager | 5+ | 2,500 | 4,000 | $5+$ | 2,000 | 3,500 |


|  | Ho Chi Minh City |  |  | 萳 Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range (per month) Unit: USD |  |  | Salary Range (per month) <br> Unit: USD |  |  |
|  | EXPERIENCE (YEARS) | mIN | MAX | EXPERIENGE (YEARS) | MIN | max |
| FAST MOVING CONSUMER GOODS |  |  |  |  |  |  |
| TRADE MARKETING |  |  |  |  |  |  |
| Head of Trade Marketing | 7-12 | 5,000 | 8,000 | N/A | N/A | N/A |
| Trade Marketing Manager | 5-10 | 1,800 | 2,700 | 5-10 | 2,000 | 4,000 |
| MARKETING |  |  |  |  |  |  |
| Chief Marketing Officer | N/A | N/A | N/A | 8-15 | 7,000 | 10,000 |
| Marketing Director | 6-10 | 4,500 | 10,000 | 10+ | 3,000 | 4,000 |
| Marketing Manager/ Category Lead | 7+ | 3,000 | 5,000 | 7+ | 2,000 | 3,000 |
| Brand Manager | 3-8 | 1,500 | 2,500 | 3-8 | 1,200 | 2,000 |
| Assistant Brand Manager | N/A | N/A | N/A | 1-3 | 700 | 900 |

## Consumer Goods

Consumer Goods


|  |  |  |  | Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range (per month) Unit: USD |  |  |  | Salary Range (per month)Unit: USD |  |
|  | EXPERIENGE (YEARS) | MIN | max | EXPERIENGE (YEARS) | MIN | max |
| COMMUNICATIONS \& MEDIA |  |  |  |  |  |  |
| Managing Director | 10+ | 6,000 | 7,000 | N/A | N/A | N/A |
| Client Service Head/ Group of Account | 10+ | 3,500 | 4,500 | 10+ | 3,000 | 6,000 |
| Business Development Director | 7+ | 3,500 | 4,500 | N/A | N/A | N/A |
| Account Director | 7+ | 3,500 | 4,500 | 7+ | 3,000 | 5,000 |
| Account Manager | 3-5 | 2,000 | 2,500 | 3-10 | 1,000 | 3,000 |
| Media Director | $8+$ | 3,000 | 4000 | $8+$ | 2,000 | 5,000 |
| Creative Director | $8+$ | 3,000 | 4000 | $8+$ | 3,000 | 5,000 |
| Art Director | 3-8 | 1,700 | 2,200 | 3-8 | 1,500 | 3,000 |
| Strategic Planning Director | $8+$ | 3,500 | 4,500 | $12+$ | 2,500 | 5,000 |
| Copywriter | N/A | N/A | N/A | 2-8 | 1,000 | 3,000 |
| Graphic Designer | N/A | N/A | N/A | 2-8 | 1,000 | 3,000 |
| Senior Account Executive | N/A | N/A | N/A | 2-5 | 1,000 | 1,500 |
| Account Executive | N/A | N/A | N/A | 1-3 | 500 | 1,000 |




|  | $\begin{aligned} & \text { 高 } \\ & \text { 或気 Ho Chi Minh City } \end{aligned}$ |  |  | Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range（per month） Unit：USD |  |  |  | Salary Range（per month） |  |
|  | experience （YEARS） | MIN | max | EXPERIENCE （YEARS） | MIN | max |
| REAL ESTATE DEVELOPMENT |  |  |  |  |  |  |
| PROJECT MANAGEMENT \＆DEVELOPMENT |  |  |  |  |  |  |
| Project Director（Expat） | 15＋ | 10，000 | 15，000 | 15＋ | 7，000 | 15，000 |
| Project Director | 15＋ | 4，000 | 7，000 | 15＋ | 4，000 | 8，000 |
| Project Manager | 10＋ | 2，000 | 3，500 | 10＋ | 2，500 | 4，000 |
| Government Affair Director | 10＋ | 7，000 | 10，000 | N／A | N／A | N／A |
| General Affair Director | N／A | N／A | N／A | 10＋ | 2，500 | 5，000 |
| Project Development Director | 10＋ | 5，000 | 8，000 | N／A | N／A | N／A |
| Project Development Manager | 7＋ | 3，000 | 6，000 | 7＋ | 2，000 | 3，500 |
| Planning Manager | 7＋ | 2，500 | 3，500 | 7＋ | 2，000 | 3，000 |
| Investment Director | 10＋ | 5，000 | 7，000 | 10＋ | 3，500 | 8，000 |
| Investment Manager | 7＋ | 2，000 | 3，000 | 7＋ | 2，000 | 4，000 |
| Investor Relations Manager | 7＋ | 3，000 | 4，000 | N／A | N／A | N／A |
| Asset Director | 10＋ | 5，000 | 7，000 | N／A | N／A | N／A |
| Asset Manager | 7＋ | 2，500 | 3，500 | 7＋ | 2，000 | 4，500 |
| Business Development Manager | 7＋ | 3，000 | 4，000 | $5+$ | 1，500 | 3，500 |
| Head of Property Management | 10＋ | 5，000 | 7，000 | N／A | N／A | N／A |
| Township Manager | 7＋ | 2，500 | 3，500 | N／A | N／A | N／A |
| Property Manager | $5+$ | 2，000 | 3，000 | N／A | N／A | N／A |
| Project Legal Director | 10＋ | 5，000 | 10，000 | N／A | N／A | N／A |




## Healthcare

## 1Huter <br> 

| Ho Chi Minh City |  |  |  | Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range (per month) |  |  | Salary Range (per month) <br> Unit: USD |  |  |
|  | EXPERIENGE (YEARS) | min | max | EXPERIENGE (YEARS) | MIN | max |
| PHARMACEUTICAL \& MEDICAL NUTRITION |  |  |  |  |  |  |
| GENERAL MANAGEMENT |  |  |  |  |  |  |
| General Manager | 18+ | 10,000 | 18,000 | 18+ | 7,000 | 10,000 |
| Head of Business Unit | 15+ | 5,000 | 10,000 | 15+ | 4,500 | 8,000 |
| MARKEting |  |  |  |  |  |  |
| Head of Marketing | 12+ | 5,000 | 7,000 | N/A | N/A | N/A |
| Group Product Manager | 10+ | 3,500 | 5,000 | N/A | N/A | N/A |
| Product Manager/ Senior Product Manager | 6-10 | 1,500 | 3,500 | 5-12 | 1,500 | 3,500 |
| Product Executive | 4-6 | 1,000 | 1,500 | 3-6 | 800 | 1,400 |
| SALES |  |  |  |  |  |  |
| Head of Sales | 15+ | 4,000 | 7,000 | N/A | N/A | N/A |
| Second Line Manager | 8+ | 2,500 | 4,000 | 10+ | 2,500 | 4,000 |
| First Line Manager | 5-10 | 1,500 | 2,500 | 5-10 | 1,200 | 2,300 |



Healthcare


## Hospitality





Human Resources \＆Administration／
Legal／Education

IN－HOUSE LEGAL

| Legal Director | $12+$ | 7,000 | 14,000 |  | $12+$ | 6,000 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## LAW FIRM

| Managing Partner | $10+$ | 8,000 | 14,000 |  | $10+$ | 15,000 | 20,000 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Partner／Legal Counsel | $8-10$ | 6,000 | 10,000 |  | $8-10$ | 10,000 | 15,000 |
| Senior Associate | $6-8$ | 3,000 | 6,000 | $6-8$ | 4,000 | 10,000 |  |
| Associate | $4-6$ | 1,700 | 3,000 |  | $4-6$ | 2,000 | 4,000 |
| Paralegal | $2-4$ | 800 | 1,700 |  | $2-4$ | 800 | 1,200 |
|  |  |  |  |  |  |  |  |
| COMPLIANCE |  |  |  |  |  |  |  |
| Compliance Director | $12+$ | 6,000 | 12,000 |  | N／A | N／A | N／A |
| Compliance Manager | $8-10$ | 4,500 | 6,000 |  | N／A | N／A | N／A |
| Assistant Compliance Manager | $7-9$ | 2,500 | 4,500 |  | N／A | N／A | N／A |
| Complinace Executive | $2-6$ | 800 | 2,500 |  | N／A | N／A | N／A |

Human Resources \＆Administration／
Legal／Education

|  | $\begin{aligned} & \text { 合 } \\ & \text { 国啚 Ho Chi Minh City } \end{aligned}$ |  |  | $\text { 命 } H a n o i$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range（per month） |  |  |  | Salary Range（per month） Unit：USD |  |
|  | EXPERIENGE （YEARS） | mIN | MAX | EXPERIENGE （YEARS） | MIN | max |
| EDUCATION |  |  |  |  |  |  |
| CEO | 12＋ | 5，000 | 10，000 | 12＋ | 4，000 | 8，000 |
| Head Of Sales | 7－10 | 3，000 | 6，000 | 7－10 | 3，000 | 5，000 |
| Head of Operation | 7－10 | 3，000 | 6，000 | 7－10 | 3，000 | 4，000 |
| Group Center Manager | 10＋ | 5，000 | 8，000 | 10＋ | 3，000 | 5，000 |
| Center Manager | $5+$ | 2，000 | 4，000 | $5+$ | 1，500 | 3，000 |
| Brand Manager | $5+$ | 2，000 | 4，000 | $5+$ | 1，500 | 3，000 |
| Education Counsellor | 1－5 | 500 | 1，300 | 1－5 | 400 | 1，000 |
| Acadamic Manager | 6－10 | 2，000 | 4，000 | 6－10 | 3，000 | 5，000 |
| Teacher Coordinator | 3－5 | 500 | 1，300 | N／A | N／A | N／A |
| Acadamic Coordinator | 3－5 | 500 | 1，300 | 3－5 | 1，500 | 2，000 |
| Customer Service Supervisor | 3－5 | 500 | 1，300 | 3－5 | 800 | 1，500 |
| Front Office Supervisor | 3－5 | 500 | 1，300 | 3－5 | 800 | 1，500 |
| Native Teacher | ${ }^{1+}$ | 1，500 | 2，500 | ${ }^{1+}$ | 1，500 | 4，000 |
| IMMIGRATION |  |  |  |  |  |  |
| Branch Manager | $5+$ | 2，000 | 5，000 | N／A | N／A | N／A |
| Brand Manager | $5+$ | 2，000 | 4，000 | N／A | N／A | N／A |
| Sales Manager | $5+$ | 2，000 | 4，000 | N／A | N／A | N／A |
| Sale Consultant | 1－4 | 500 | 1，300 | N／A | N／A | N／A |

## Information Technology \& Telecommunications



## Manufacturing



国気國 Ho Chi Minh City
Salary Range（per month）
$\left.\begin{array}{r|r|r|r|}\hline & & & \text { Salary Range（per month）} \\ \text { Unit：USD }\end{array}\right)$

ㅁㅁㅁ Ho Chi Minh City Salary Range（per month）

MANUFACTURING

|  | Continuous Improvement Manager | $5-10$ | 2,000 | 3,500 |
| ---: | ---: | ---: | ---: | ---: |
| Environment Engineer | $3-5$ | 700 | 1,000 |  |
| Facilities Director | $10-15$ | 2,500 | 4,000 |  |
| Facilities Manager | $5-10$ | 1,500 | 3,000 |  |
| OHSE Manager | $5-10$ | 2,500 | 3,500 |  |
| HSE Manager | $10-15$ | 1,500 | 3,000 |  |
| HSE Supervisor | $5-10$ | 1,200 | 2,500 |  |
| OHSE Logistics Coordinator | $5-10$ | 900 | 1,500 |  |
| Manufacturing Director | $10-15$ | 2,200 | 5,000 |  |
| Manufacturing Manager | $5-10$ | 2,000 | 4,000 |  |
| Maintenance Manager | $5-10$ | 1,500 | 3,000 |  |
| Maintenance Supervisor | $3-5$ | 1,000 | 1,500 |  |
| General Manager／COO（Factory） | $10+$ | 5,000 | 12,000 |  |

## Manufacturing

|  |  | Ho Chi Minh City |  |  |  | Ho Chi Minh City |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Salary Range | er mith) |  |  | Salary Rang | per month) Unit: USD |
|  |  | EXPERIENCE (YEARS) | MIN | MAX |  | EXPERIENCE (YEARS) | MIN | MAX |
| MANUFACTURING |  |  |  |  | TRADING |  |  |  |
|  | Factory/Plant Director | 15-20 | 2,500 | 10,000 | CHEMICAL |  |  |  |
|  | Factory/Plant Manager | 10-15 | 2,000 | 5,000 | Chief Representative/Country Manager | 7-10 | 5,000 | 10,000 |
|  |  |  |  |  | Technical Sales Director | 7-10 | 4,000 | 7,000 |
|  | Plant Engineering Director | 10-15 | 2,200 | 5,000 | Technical Sales Manager | 5-7 | 2,000 | 4,000 |
|  | Plant Engineering Manager | 5-10 | 2,000 | 4,000 | Senior Technical Sales Executive | 3-5 | 1,500 | 2,500 |
|  | Design Manager | 5-15 | 1,500 | 3,000 | Technical Sales Executive | 1-3 | 600 | 1,000 |
|  | Design Engineer | 3-5 | 700 | 1,500 | Key Account Manager | 5-10 | 1,500 | 2,500 |
|  | Industrial Engineer Lead | 2-5 | 1,500 | 2,500 | Technical Service Manager | 7-10 | 2,000 | 4,000 |
|  |  |  |  |  | Lab Manager | 5-10 | 2,000 | 3,000 |
|  |  |  |  |  | Lab Supervisor | 3-5 | 900 | 1,700 |
| AGRICULTURE |  |  |  |  | QA/QC Manager | 5-10 | 2,000 | 3,500 |
|  |  |  |  |  | QA/QC Supervisor | 3-5 | 1,000 | 2,000 |
| Sales Director |  | 5-10 | 4,000 | 7,000 | QA/QC Staff | 1-3 | 700 | 1,000 |
| Sales Manager |  | 5-10 | 3,000 | 5,000 | R\&D Manager | 5-10 | 2,000 | 3,500 |
| Marketing Director |  | 5-10 | 4,000 | 8,000 | R\&D Supervisor | 3-5 | 1,000 | 2,000 |
| Marketing Manager |  | 5-10 | 3,000 | 5,000 | R\&D Staff | 1-3 | 700 | 1,000 |
| Product Manager |  | 3-5 | 2,000 | 3,000 | ELECTRICAL/ELECTRONIC |  |  |  |
| Product Staff |  | 3-5 | 800 | 1,500 | Country Manager/General Manager | 5-10 | 4,000 | 7,000 |
| Key Account Manager |  | 5-10 | 2,000 | 3,000 | Technical Sales \& Marketing Director | 5-10 | 4,000 | 8,000 |
|  |  | 1-5 |  |  | Technical Sales \& Marketing Manager | 5-10 | 3,000 | 5,000 |
| Sales Executive |  |  | 600 | 1,000 | Technical Sales Director | 5-10 | 4,000 | 7,000 |
| R\&D Manager |  | 5-10 | 2,000 | 3,500 | Technical Senior Sales Manager | 5-10 | 2,000 | 3,000 |
| R\&D Supervisor |  | 3-5 | 1,000 | 2,000 | Technical Sales Manager | 5-10 | 1,500 | 2,500 |
| R\&D Staff |  | 1-3 | 700 | 1,000 | Technical Sales Executive | 2-5 | 600 | 1,000 |
| QA/QC Manager |  | 5-10 | 2,000 | 3,500 | Project/Field Sales Manager | 5-10 | 1,500 | 2,500 |
| QA/QC Supervisor |  | 3-5 | 1,000 | 2,000 | Project/Field Sales Executive | 2-5 | 600 | 1,000 |
| QA/QC Staff |  | 1-3 | 700 | 1,000 | Service/Maintenance Supervisor | 5-10 | 1,000 | 2,500 |
| Lab Manager |  | 5-10 | 2,000 | 3,000 | Service/Maintenance Engineer | 2-5 | 700 | 1,500 |
|  |  | 3-5 | 900 | 1,700 | Test Quality Manager | 1-3 | 2,000 | 3,500 |
| Lab Supervisor |  |  |  |  | Test Quality Leader | 2-5 | 1,500 | 2,500 |
|  |  |  |  | Test Quality Engineer | 1-3 | 700 | 1,000 |
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## Manufacturing



## Manufacturing



## Manufacturing

|  |  |  | Hanoi |
| :---: | :---: | :---: | :---: |
|  |  | Salary Range | per month) Unit: USD |
|  | ExPERIENCE (YEARS) | MIN | MAX |
| MANUFACTURING |  |  |  |
| Factory/Plant Director (Expat) | 10+ | 5,000 | 12,000 |
| Factory/Plant Director | 15-20 | 2,500 | 10,000 |
| Factory/Plant Manager | 10-15 | 2,000 | 5,000 |
| Plant Engineering Director | 10-15 | 2,200 | 5,000 |
| Plant Engineering Manager | 5-10 | 2,000 | 4,000 |
| Project Manager (Expat) | 7-10+ | 5,000 | 10,000 |
| Project Manager | 7-10+ | 2,500 | 4,000 |
| Assistant Project Manager | 3-5 | 1,000 | 2,000 |
| "Operational Excellence / Continuous Improvement Manager" | 5-10+ | 2,000 | 4,000 |
| HSE Manager | 10-15 | 1,500 | 3,500 |
| HSE Supervisor | 5-10 | 1,200 | 2,500 |
| QA/QC Manager | 5-10 | 2,000 | 3,500 |
| QA/QC Supervisor | 3-5 | 900 | 1,700 |
| QA/QC Staff | 1-3 | 500 | 800 |
| Maintenance Manager | 5-10 | 1,500 | 3,500 |
| Facilities Manager | 5-10 | 1,500 | 3,500 |
| Process Manager | 5-10 | 1,500 | 3,500 |
| Process Engineer | 2-5 | 600 | 1,200 |
| Production Director (Expat) | 5-10+ | 3,500 | 10,000 |
| Production Director | 10-15 | 2,000 | 5,000 |
| Production Manager | 5-10 | 1,500 | 3,500 |
| Production Supervisor | 3-5 | 1,000 | 2,000 |
| Production Staff | 3-5 | 500 | 700 |
| Senior Technical Manager | $5+$ | 2,000 | 4,000 |
| Technical Manager | 3-5 | 1,200 | 3,000 |
| Shift Leader/Senior Technician | $5+$ | 1,000 | 2,000 |
| Technician | 3-5 | 500 | 1,000 |
| Operator | 5-10 | 350 | 500 |

Manufacturing

|  |  |  | Hanoi |
| :---: | :---: | :---: | :---: |
|  |  | Salary Range | per month) Unit: USD |
|  | exPerience (Years) | min | max |
| SPECIAL SECTORS |  |  |  |
| FURNITURE |  |  |  |
| Chief Representative | 10-15 | 3,000 | 5,000 |
| Souring Manager | 5-10+ | 1,800 | 3,000 |
| Sales Manager | 5-10+ | 1,500 | 3,000 |
| QA/QC Manager | 5-10+ | 1,200 | 3,000 |
| QA/QC Supervisor | 3-5 | 500 | 1,500 |
| Packaging Manager | 5-10+ | 1,000 | 2,000 |
| Finishing Manager | 5-10+ | 1,000 | 2,000 |
| Finishing Supervior | 3-5 | 600 | 1,300 |
| GARMENT/FOOTWEAR |  |  |  |
| BDM/Marketing Manager | $5+$ | 1,200 | 4,000 |
| Technician Manager | 5-10 | 1,200 | 4,000 |
| Sourcing Manager | 5-10 | 1,200 | 4,000 |
| QA/QC Manager | 5-10 | 1,200 | 4,000 |
| QA/QC Supervisor | 3-5 | 1,000 | 2,000 |
| QA/QC Staff | 1-3 | 400 | 600 |
| Planning Manager | 5-10 | 1,000 | 2,500 |
| Pattern Maker Manager | 5-10 | 1,000 | 2,500 |
| Pattern Maker | $5+$ | 700 | 1,500 |
| Senior Mechandizing Manager | 10+ | 2,000 | 3,500 |
| Mechandizing Manager | 5-10 | 1,500 | 2,300 |
| Mechandizing Supervisor | $5+$ | 1,000 | 2,000 |
| Mechandizing Staff | 3-5 | 500 | 1,000 |
| Leather Commercialisation | 5-10 | 1,500 | 3,000 |
| Inspection Manager | 5-10 | 1,000 | 2,500 |
| Inspector | $5+$ | 700 | 1,500 |

SPECIAL SECTORS

## Manufacturing



Manufacturing

|  |  |  | Hanoi |
| :---: | :---: | :---: | :---: |
|  |  | Salary Range | $\begin{aligned} & \text { per month) } \\ & \text { Unit: USD } \end{aligned}$ |
|  | EXPERIENGE (YeARS) | min | max |
| TRADING |  |  |  |
| MACHINERY/AUTOMOTIVE |  |  |  |
| Country Manager (Expat) | 5-10 | 5,000 | 10,000 |
| Country Manager | 5-10 | 3,000 | 6,000 |
| Technical Manager | 3-10 | 1,500 | 3,000 |
| Technician | 2-3 | 800 | 1,500 |
| Field Service Manager | 3-10 | 1,500 | 3,000 |
| Senior Field Service Engineer | 5-10 | 1,500 | 2,500 |
| Field Service Engineer | 2-5 | 800 | 1,500 |
| After-Sales Director | 5-10 | 2,500 | 6,000 |
| After-Sales Manager | 3-5 | 1,500 | 4,000 |
| After-Sales Supervisor | 3-5 | 1,200 | 2,000 |
| After-Sales Engineer | 1-3 | 700 | 1,200 |
| Sales Director | 5-10 | 3,000 | 10,000 |
| Sales Manager | 3-5 | 2,000 | 4,000 |
| Sales Supervisor | 3-5 | 1,000 | 2,000 |
| Sales Executive | 1-3 | 800 | 1,200 |


|  | General Director | $10+$ | 5,000 | 10,000 |
| ---: | ---: | ---: | ---: | ---: |
|  | Project Development Manager | $5-10+$ | 2,500 | 6,000 |
| Project Development Associate | $3-5$ | 1,000 | 2,000 |  |
| Technical Manager | $5-10+$ | 2,000 | 4,000 |  |
| Project Manager | $5-10+$ | 2,000 | 4,000 |  |
| Site Manager | $5-10+$ | 2,000 | 4,000 |  |
| Site Engineer | $3-5$ | 1,000 | 1,500 |  |
|  | Plant Operation Manager | $5-10+$ | 2,500 | 5,000 |
| Procurement Manager | $5-10+$ | 1,500 | 3,500 |  |
|  | Procurement Staff | $3-5$ | 800 | 1,500 |
| Business Support | $2-5$ | 700 | 1,500 |  |

## Supply Chain <br> $\qquad$



|  |  |  |  | 金 Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range（per month） Unit：USD |  |  |  | Salary Range（per month） |  |
|  | EXPERIENCE （YEARS） | MIN | max | EXPERIENCE （YEARS） | MIN | max |
| FUNCTIONAL |  |  |  |  |  |  |
| LOGISTICS |  |  |  |  |  |  |
| Logistics Officer | 2－5 | 500 | 1，500 | 2－5 | 600 | 1，500 |
| Logistics Manager | 5－10 | 1，000 | 4，000 | 5－10 | 1，200 | 4，000 |
| SUPPLY CHAIN |  |  |  |  |  |  |
| Supply Chain Officer | 2－5 | 600 | 1，500 | 2－5 | 700 | 1，500 |
| Supply Chain Manager | 5－15 | 1，000 | 6，000 | 5－15 | 1，300 | 6，000 |
| WAREHOUSE |  |  |  |  |  |  |
| Warehouse Officer | 2－5 | 500 | 1，500 | 2－5 | 500 | 1，000 |
| Warehouse Manager | 5－15 | 1，000 | 3，000 | 5－15 | 1，300 | 3，000 |
| Inventory Officer | 1－5 | 300 | 1，000 | 1－5 | 500 | 1，000 |
| Inventory Manager | 5－10 | 1，000 | 2，000 | 5－10 | 800 | 2，000 |
| WAREHOUSE \＆LOGISTICS |  |  |  |  |  |  |
| Warehouse \＆Logistics Officer | 2－5 | 700 | 1，500 | 2－5 | 700 | 1，500 |
| Warehouse \＆Logistics Manager | 5－10 | 900 | 3，000 | 5－10 | 1，200 | 3，000 |
| TRANSPORTATION |  |  |  |  |  |  |
| Transportation Officer | 2－5 | 400 | 1，200 | 2－5 | 500 | 1，200 |
| Transportation Manager | 5－10 | 1，000 | 2，500 | 5－10 | 1，500 | 3，000 |
| Fleet／Delivery Officer | 1－5 | 300 | 1，000 | 1－5 | N／A | N／A |
| Fleet／Delivery Manager | 5－10 | 800 | 2，500 | 5－10 | N／A | N／A |
| DISTRIBUTION |  |  |  |  |  |  |
| Distribution Center Officer | 2－5 | 400 | 1，000 | 2－5 | 600 | 1，000 |
| Distribution Center Manager | 5－15 | 1，000 | 3，500 | 5－15 | 1，300 | 4，000 |


|  | $\begin{gathered} \text { 合 } \\ \text { 国 } \end{gathered}$ | Ho Chi | nh City |  | 會 Hanoi |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Salary Range（per month） Unit：USD |  |  | Salary Range（per month） Unit：USD |  |
|  | Experience （YEARS） |  | MAX | EXPERIENCE （YEARS） | MIN | MAX |
| FUNCTIONAL |  |  |  |  |  |  |
| CONSULTING |  |  |  |  |  |  |
| Supply Chain Consultant | 2－5 | 1，000 | 3，000 | N／A | N／A | N／A |
| Supply Chain Managing Consultant | 5－10 | 1，500 | 6，000 | N／A | N／A | N／A |
| Customs \＆International Trade Consultant | 3－5 | 1，000 | 2，000 | N／A | N／A | N／A |
| Customs \＆International Trade Managing Consultant | 5－10 | 1，500 | 5，000 | N／A | N／A | N／A |
| IMPORT EXPORT／CUSTOMS |  |  |  |  |  |  |
| Import Export Officer／Customs Officer | 2－5 | 400 | 1，500 | 2－5 | 500 | 1，300 |
| Import Export Manager／Customs Manager | 5－10 | 1，000 | 3，000 | 5－10 | 1，000 | 3，500 |

## Supply Chain

Supply Chain

|  |  |  |  | Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range (per month) Unit: USD |  |  | Salary Range (per month) Unit: USD |  |  |
|  | EXPERIENCE (YEARS) | MIN | MA | EXPERIENCE (YEARS) | MIN | MAX |
| LOGISTICS SERVICES |  |  |  |  |  |  |
| LOGISTICS |  |  |  |  |  |  |
| Logistics Officer | 2-5 | 500 | 1,500 | 2-5 | 700 | 1,500 |
| Logistics Manager | 3-15 | 1,000 | 4,000 | 3-15 | 1,500 | 4,000 |
| WAREHOUSE |  |  |  |  |  |  |
| Warehouse Officer | 2-5 | 400 | 1,500 | 2-5 | 600 | 1,500 |
| Warehouse Manager | 5-10 | 1,000 | 3,000 | 5-10 | 1,500 | 3,500 |
| Outbound/Inbound Officer | 2-5 | 400 | 1,000 | 2-5 | 500 | 1,000 |
| Outbound/Inbound Manager | 5-10 | 1,000 | 2,500 | 5-10 | 1,000 | 2,500 |
| Inventory Officer | 2-5 | 400 | 1,000 | 2-5 | 500 | 1,000 |
| Inventory Manager | 5-10 | 1,000 | 2,500 | 5-10 | 1,000 | 2,500 |
| TRANSPORTATION |  |  |  |  |  |  |
| Transportation/Delivery Officer | 2-5 | 500 | 1,500 | 2-5 | 600 | 1,500 |
| Transportation/Delivery Manager | 5-10 | 1,000 | 3,000 | 5-10 | 1,300 | 3,500 |
| Route Design Manager | 5-12 | 1,000 | 3,000 | 5-12 | 1,300 | 3,000 |
| CUSTOMER SERVICE LOGISTICS |  |  |  |  |  |  |
| Customer Service Officer | 2-5 | 500 | 1,500 | 2-5 | 600 | 1,500 |
| Customer Service Manager | 5-12 | 1,000 | 4,000 | 5-12 | 1,300 | 4,000 |





|  | Ho Chi Minh City |  |  | Hanoi |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salary Range (per month) Unit: USD |  |  |  | Salary Range (per month) |  |
|  | EXPERIENCE (YEARS) | min | max | EXPERIENGE (YEARS) | MIN | max |
| NATIVE JAPANESE POSITIONS |  |  |  |  |  |  |
| SALES POSITIONS |  |  |  |  |  |  |
| Staff | 0-3 | 1,500 | 2,500 | 0-3 | 1,500 | 2,500 |
| Assistant Manager | 3-5 | 2,000 | 3,000 | 3-5 | 2,000 | 3,000 |
| Manager | 5+ | 2,500 | 5,000 | $5+$ | 2,500 | 5,000 |
| PRODUCTION CONTROL/QC POSITIONS |  |  |  |  |  |  |
| Staff | 0-3 | 1,800 | 2,500 | 0-3 | 1,800 | 2,500 |
| Assistant Manager | 3-5 | 2,000 | 3,000 | 3-5 | 2,000 | 3,000 |
| Manager | 5+ | 2,500 | 6,000 | $5+$ | 2,500 | 6,000 |
| IT/WEB POSITIONS |  |  |  |  |  |  |
| Staff | 1-3 | 1,800 | 3,000 | 1-3 | 1,800 | 3,000 |
| Assistant Manager | 3-5 | 2,500 | 3,500 | 3-5 | 2,500 | 3,500 |
| Manager | 5+ | 3,000 | 5,000 | $5+$ | 3,000 | 5,000 |
| FINANCE |  |  |  |  |  |  |
| Staff | 1-3 | 2,000 | 3,000 | 1-3 | 2,000 | 3,000 |
| Assistant Manager | 3-5 | 2,500 | 3,500 | 3-5 | 2,500 | 3,500 |
| Manager | 5+ | 3,000 | 5,000 | $5+$ | 3,000 | 5,000 |
| OTHERS |  |  |  |  |  |  |
| Accounting Manager | 5+ | 3,000 | 5,000 | $5+$ | 3,000 | 5,000 |
| Customer Service | 0-3 | 1,500 | 2,500 | 0-3 | 1,500 | 2,500 |

## - PERSOLKELLY

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