

Accounting
Banking & Finance
Consumer Goods
Construction & Real Estate
Healthcare
Hospitality

Human Resources & Administration/Legal /Education Information Technology & Telecommunications Manufacturing

Supply Chain Japanese Speaking Jobs



Vietnam

Salary Guide 2021





For over 20 years, First Alliances has connected over 250,000 candidates to thousands of companies across Vietnam.

Established in 1998, First Alliances is Vietnam's leading HR agency, specialising in Executive Search & Selection and HR outsourcing, which includes payroll service, staffing and RPO.

Our industry specialisations include Accounting, Construction & Real Estate, Consumer Goods, Banking, Finance & Insurance, Healthcare, Hospitality, Industrial & Supply Chain, IT & Telecommunications, and HR & Administration. We seek to provide a one-stop hiring solution for our clients. We have a specialised Japan Desk servicing our Japanese clients, as well as a dedicated Korea Desk.

First Alliances is an entity under PERSOLKELLY, one of the largest workforce solutions providers in the Asia Pacific region. PERSOLKELLY spans over 50 offices across 13 markets including Australia, China, Hong Kong, India, Indonesia, Malaysia, New Zealand, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam.

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PERSOLKELLY is one of the largest recruitment companies in Asia Pacific that provides comprehensive end-to-end workforce solutions.

Headquartered in Singapore, PERSOLKELLY spans over 50 officaes across 13 markets including: Australia, China, Hong Kong, India, Indonesia, Korea, Malaysia, New Zealand Philippines, Singapore, Taiwan, Thailand and Vietnam.

PERSOLKELLY is a joint venture between PERSOL Holdings, one of the largest recruitment firms in Japan, and Kelly Services Inc., a global leader in workforce solutions.

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Contents

Executive Overview	4		
Salaries			
Accounting	6	Human Resources &	
Banking & Finance	8	Administration/Legal /Education	34
Consumer Goods	16	Information Technology &	
Construction & Real Estate	20	Telecommunications	38
Healthcare	26	Manufacturing	40
Hospitality	30	Supply Chain	50
		Japanese Speaking Jobs	56





ietnam has received worldwide praises for having one of the best-organised epidemic control programs in the world, recording only 1069 Covid-19 cases, 991 recoveries and one of the world's lowest death rates (as of 30 September 2020). There has been no new community infection recorded since 2 September 2020.

With the suspension of all foreigner entry since March 2020 to limit the spread of Covid-19, and the ongoing fear of future infection, Vietnam economic recovery continues to face challenges. Airlines, hospitality, entertainment, and export-driven manufacturing industries has been suffering the most from the averse economic impact of the pandemic, whereas the tech and e-commerce industries continue to thrive.

Vietnam recorded 7.02% of GDP growth in 2019. While GDP growth was projected at 6.7% for 2020, it has now been revised downward to 2.8% due to the impact of the global pandemic.

Pressure on salary costs resulting from the gradual shift of global manufacturing plants from China to Vietnam has lowered

Prior to the pandemic, there had been a gradual shift of global manufacturing plants from China to Vietnam due to China's rising costs. While this shift is slowing down due to the current pandemic, we do see this trend to resume again post-pandemic, due to the ongoing escalation of the U.S.-China trade war. In the

2020 GDP growth was projected at 6.7%

Three
Al centres
are being established
in Ho Chi Minh City

meantime, the pressure on salary costs due to such shift has been temporarily halted.

Demand for IT talents continues to exceed talent pool

Despite the gloomy labour outlook in sectors like hospitality, retail, and manufacturing, the tech industry continues to thrive. This has resulted in demand for IT talents continuing to exceed Vietnam's already small talent pool.

Within the manufacturing industry, digital technology and high-tech products continue to be a major source of revenue for Vietnam. In the first six months of 2020, phones, electronics and computers were the top commodities in terms of export value and share.

Some of the major project investments in this period include the manufacturing of wearable electronic circuit boards, electric wires for cars, computers and other related parts.

Industry 4.0 is also paving the way with heavy investment in research and development. Three artificial intelligence (AI) centres are being established in Ho Chi Minh City, while 5G equipment will soon be produced in Vietnam.

The unprecedented impact of the pandemic has created a cloudy economic outlook and employment market. However, we hope the data in this Salary Guide can still provide relevant insights that help you navigate the current talent market., and to develop more strategic. forward-looking recruitment and retention plans for your prospective employees and existing talents. We are here to help you meet your talent needs. We will get through these uncertain times together.

Cong OngGeneral Director





Salary Range (per month) Unit: USD

Ho Chi Minh City

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD





Salary Range (per month) Unit: USD









EXPERIENCE	MIN	M
(YEARS)		

INTERNAL ACCOUNTING & FINANCE			
Chief Financial Officer	12-20	5,000	15,000
Finance Director	12-20	4,000	10,000
Financial Controller	10-15	4,000	8,000
Senior Finance Manager	N/A	N/A	N/A
Finance Manager	8-12	3,000	6,000
Financial Analyst	2-6	1,500	2,000
Internal Audit Director	10-20	5,000	8,000
Internal Audit Manager	6-12	3,000	6,000
Treasury Manager	6-12	1,500	3,000
Tax Manager	6-12	2,000	3,000
Chief Accountant/Accounting Manager	6-12	1,500	3,000
Deputy Chief Accountant/ General Accountant	3-8	800	2,000
Accounts Receivable/Accounts Payable/Accounting Executive	2-4	500	800

12-20	4,000	10,000
12-20	4,000	9,000
10-14	3,500	6,000
10-14	3,000	4,000
8-12	2,000	3,500
2-6	1,000	2,000
N/A	N/A	N/A
5-8	1,500	3,500
N/A	N/A	N/A
N/A	N/A	N/A
5-8	1,200	2,500
3-5	700	1,500
2-4	500	1,000

EXTERNAL FINANCIAL SERVICE*						
Director Level (Local & Expat)	10-15	7,000	10,000	8-12	7,000	15,00
Director (Local)	N/A	N/A	N/A	8-12	4,000	6,00
Manager Level (Expat)	8-10	4,000	7,000	8-10	2,500	6,00
Manager Level (Local)	8-10	2,000	3,000	8-10	1,500	5,00
Assistant Manager Level (Expat)	5-8	2,000	3,000	5-8	2,000	3,50
Assistant Manager Level (Local)	5-8	1,000	2,000	5-8	1,000	1,50
MANAGEMENT CONSULTING SERVICE						
Director	15-20	8,000	20,000	15-20	10,000	20,00
Manager	10-15	4,000	10,000	10-15	4,000	12,00
Senior Consultant	N/A	N/A	N/A	7-10	2,500	9,00
Consultant	5-7	2,000	6,000	5-7	1,500	4,00

^{*} Including Audit, Accounting, Tax, Forensic, Risk Management Advisory Services

p. 6 p. 7







Hanoi

15,000

7,000

6,000

6,000

5,000 3,500

800

5,000

1,500

1,000

Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD Salary Range (per month)

10,000

4,000

2,500

2,500

1,500

800

2,000

1,000

500

EXPERIENCE (YEARS)

















KPERIENCE



BANKING

BOARD OF MANAGEMENT			
CEO	10+	15,000	30,000
Deputy CEO	10+	10,000	15,000
FRONT OFFICE - RETAIL BANKING			
Head of Retail Banking	10+	10,000	15,000
Branch Director/Manager	6-8	1,500	5,000
Transaction Manager	6-8	1,500	5,000
Regional Sales Director/Manager	10+	3,000	6,000
(Provincial) Retail Sales Manager	6-8	1,200	2,000
Retail Team Leader/Supervisor	5-7	700	1,500
Retail Senior Relationship Manager	3-5	1,000	1,500
Retail Relationship Manager	0-2	400	800

10+	15,000	30,000
10+	10,000	15,000
10+	8,000	15,000
6-8	1,500	5,000
6-8	1,500	2,000
8-10	3,000	6,000
6-8	1,200	2,000
5-7	700	1,500
3-5	600	1,000
0-2	500	800

BANKING

FRONT OFFICE - CORPORATE BANKING				
Head of Corporate Banking	10+	10,000	15,000	10+
Head of Sales	7-10	5,000	10,000	7-10
Regional Sales Director	8-10	2,500	6,000	8-10
Business Center Director	8-10	2,500	6,000	8-10
Senior Relationship Manager	4-8	2,000	6,000	4-8
Relationship Manager	2-5	1,000	5,000	2-5
Assistant Relationship Manager	0-2	600	1,200	0-2
OPERATION DEPARTMENT				
Operations Manager	7+	3,000	6,000	7+
Senior Operations Officer	3-5	1,000	1,500	3-5
Operations Officer	2-3	500	1,000	2-3

Banking & Financial

Banking & Financial



Salary Range (per month) Unit: USD

MAX



MAX

Salary Range (per month) Unit: USD 向 目 Ho Chi Minh City

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Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

MIN

MAX

MIN

MAX

BANKING

CREDIT APPROVAL DEPARTMENT						
Head of Credit Approval	8+	4,000	8,000	8+	4,000	8,000
Credit Manager	6+	2,500	4,000	6+	2,500	4,000
Senior Credit Officer/Specialist	4-6	1,500	2,500	4-6	1,500	2,500
Credit Approval Officer	2-4	500	1,000	2-4	500	1,000
RISK MANAGEMENT DEPARTMENT						
Risk Management Director	8+	7,000	15,000	8+	7,000	10,000
Risk Management Manager	4-8	2,500	5,000	4-8	2,000	4,000
Senior Risk Management Officer	3-5	1,500	2,500	3-5	1,500	2,500
Risk Management Officer	2-4	600	1,200	2-4	600	1,200
INTERNAL AUDIT DEPARTMENT						
Internal Audit Director	10+	4,000	6,000	10+	4,000	6,000
Internal Audit Manager	7-10	3,000	5,000	7-10	3,000	5,000
Internal Audit Specialist	5-7	1,500	2,500	5-7	1,300	2,500
Internal Audit Officer	2-5	600	1,300	2-5	600	1,300
COLLECTION DEPARTMENT						
Head of Collection	6-10	4,000	8,000	6-10	3,000	8,000
Collection Manager	5-7	2,000	5,000	5-7	2,000	5,000
Collection Specialist/Officer	3-5	700	1,200	3-5	600	1,200
TREASURY DEPARTMENT						
Head of Treasury	10+	10,000	15,000	10+	7,000	10,000
Deputy Head of Treasury	8-10	6,000	12,000	8-10	3,000	6,000
Senior Treasury Sales	6-8	1,200	3,000	6-8	1,200	3,000
Treasury Officer	4-5	1,000	2,000	4-5	1,000	2,000
TRANSACTION BANKING DEPARTMENT						
Head of Transaction Banking	8+	4,000	10,000	N/A	N/A	N/A

CONSUMER FINANCE

8,000 4,700 1,800
4,700
1,800
5,000
2,500
2,500
2,500
2,500
5,000
3,300
4,700
3,300
3,500
3,300

Banking & Financial

Ho Chi Minh City



Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD



MAX

MAX

FUND MANAGEMENT

Investment Director	10-15	10,000	15,000	10-15	9,000	14,000
Senior Investment Manager	7-8	5,000	10,000	7-8	5,000	10,000
Investment Manager	5-7	3,000	5,000	5-7	3,000	5,000
Investment Officer	2-3	1,500	3,000	2-3	1,200	2,700
Investor Relation Officer	4-6	1,500	2,000	4-6	1,500	2,000
Head of Research	10-15	6,000	15,000	10-15	3,500	7,000
Senior Research Manager	5-8	3,500	8,000	5-8	3,000	5,000
Senior Research Analyst	3-5	2,000	3,000	3-5	1,000	2,500
Research Analyst	0-4	600	2,000	0-4	500	1,000
Trading Manager	4-8	1,800	2,500	4-8	1,800	2,500
Regulatory Affairs Person In Charge	5+	2,000	4,000	5+	2,500	4,000

SECURITIES						
Head of Research	10+	5,000	12,000	10+	2,000	5,000
Senior Research Manager	5-10	2,000	6,000	5-10	1,500	4,000
Senior Research Analyst	4-8	2,000	3,000	4-8	1,000	2,300
Research Analyst	0-4	600	2,000	0-4	600	1,000
Trading Manager	4-8	1,800	2,500	4-8	1,800	2,500
Regulatory Affairs Person in Charge	10+	2,000	4,000	10+	2,500	4,000
Senior Investment Banking Manager	7+	3,000	7,500	7+	3,000	5,000
Brokerage Branch Director	10+	2,500	4,000	10+	2,500	4,000
Brokerage Branch Deputy Director	10+	2,000	3,000	10+	2,000	3,000

Banking & Financial



MAX

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD

MAX

LIFE INSURANCE

BANCASSURANCE						
Head of Bancassurance	10-15	5,000	7,000	10-15	4,500	7,000
Senior Manager	7-10	2,500	4,000	7-10	2,500	4,000
Relationship Manager	5-7	800	2,000	5-7	800	2,000
Relationship Officer	1-3	500	800	1-3	500	800
AGENCY						
Agency Director	10-15	4,500	10,000	10-15	4,500	10,000
Senior Manager	7-10	2,500	4,000	7-10	2,500	4,000
Manager	5-7	1,500	3,000	5-7	1,500	3,000
Insurance Specialist/Officer	1-2	500	800	1-2	500	800
UNDERWRITING						
Head of Underwriting	10-15	2,500	4,500	10-15	2,500	4,500
Manager	7-10	2,000	3,000	7-10	2,000	3,000
Assistant Manager	5-7	1,500	2,000	5-7	1,500	2,000
Executive	3-5	1,000	1,500	3-5	1,000	1,500

p. 12 p. 13

Banking & Financial

Ho Chi Minh City



Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD









LIFE INSURANCE

10-15	2,500	3,500	10-15	2,500	3,500
7-10	2,000	2,500	7-10	2,000	2,500
5-7	1,500	2,000	5-7	1,300	1,700
2-3	1,000	1,500	2-3	1,000	1,500
10-15	10,000	20,000	10-15	10,000	20,000
7-10	5,000	8,000	7-10	5,000	8,000
5-7	4,000	5,000	5-7	4,000	5,000
2-3	1,500	2,500	2-3	1,500	2,500
10-15	6,000	10,000	N/A	N/A	N/A
7-10	3,000	5,000	N/A	N/A	N/A
	7-10 5-7 2-3 10-15 7-10 5-7 2-3	7-10 2,000 5-7 1,500 2-3 1,000 10-15 10,000 7-10 5,000 5-7 4,000 2-3 1,500	7-10 2,000 2,500 5-7 1,500 2,000 2-3 1,000 1,500 10-15 10,000 20,000 7-10 5,000 8,000 5-7 4,000 5,000 2-3 1,500 2,500	7-10 2,000 2,500 7-10 5-7 1,500 2,000 5-7 2-3 1,000 1,500 2-3 10-15 10,000 20,000 10-15 7-10 5,000 8,000 7-10 5-7 4,000 5,000 5-7 2-3 1,500 2,500 2-3	7-10 2,000 2,500 7-10 2,000 5-7 1,500 2,000 5-7 1,300 2-3 1,000 1,500 2-3 1,000 10-15 10,000 20,000 10-15 10,000 7-10 5,000 8,000 7-10 5,000 5-7 4,000 5,000 5-7 4,000 2-3 1,500 2,500 2-3 1,500

Banking & Financial



Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD

MAX

MAX

NON-LIFE INSURANCE

ALES & MARKETING						
Sales Director	10-15	2,500	5,000	10-15	2,500	5,0
Sales Manager	7-10	1,500	2,500	7-10	1,500	2,50
Deputy Sales Manager	7-10	1,000	2,000	7-10	1,200	1,7
Senior Sales Executive	3-5	800	1,500	3-5	800	1,5
Sales Executive	1-2	500	800	1-2	500	8
NDERWRITING						
Head of Underwriting	10-15	2,500	4,000	10-15	2,500	4,00
Underwriting Manager	7-10	2,000	2,500	7-10	2,000	2,7
Assistant Underwriting Manager	5-7	1,000	1,500	5-7	1,000	1,60
Underwriting Executive	1-2	600	1,000	1-2	600	1,0
AIM						
Head of Claim	10-15	2,500	5,000	10-15	2,500	3,50
Manager	7-10	2,000	2,500	7-10	2,000	2,5
Assistant Manager	5-7	800	1,200	5-7	800	1,2
Claim Executive	1-2	500	800	1-2	600	8

p. 15 p. 14

Consumer Goods





Ho Chi Minh City

MAX

Ho Chi Minh City

Salary Range (per month) Unit: USD

MAX

Salary Range (per month) Unit: USD



Salary Range (per month) Unit: USD







		EXPERIEN
		(YEARS

FAST MOVING CONSUMER GOODS

SALES			
Commercial Director	15-20	10,000	15,000
Head of Sales	10-15	6,000	10,000
Regional Sales Manager	8-12	3,000	4,500
Area Sales Manager	3-7	2,000	3,500
Modern Trade Head	7-10	4,000	7,000
Key Account Manager	5-10	1,500	3,000
Sales Operation Manager	8+	2,500	5,000
Sales Capability/ Training Manager	5+	2,500	4,000

N/A	N/A	N/A
10-15	4,000	10,000
10+	3,500	6,000
3-10	1,500	3,000
N/A	N/A	N/A
5-10	1,500	3,000
8+	2,500	4,000
5+	2,000	3,500

FAST MOVING CONSUMER GOODS

TRADE MARKETING			
Head of Trade Marketing	7-12	5,000	8,000
Trade Marketing Manager	5-10	1,800	2,700
MARKETING			
Chief Marketing Officer	N/A	N/A	N/A
Marketing Director	6-10	4,500	10,000
Marketing Manager/ Category Lead	7+	3,000	5,000
Brand Manager	3-8	1,500	2,500
Assistant Brand Manager	N/A	N/A	N/A

0	N/A	N/A	N/A
0	5-10	2,000	4,000
А	8-15	7,000	10,000
0	10+	3,000	4,000
0	7+	2,000	3,000
0	3-8	1,200	2,000
А	1-3	700	900

p. 17 p. 16

Consumer Goods





Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)



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MAX

Operation Director	7-10	3,000	4,500	N/A	N/A	N/A
Operation Manager	5-7	1,500	2,000	5-7	1,500	4,000
Head Of Marketing	N/A	N/A	N/A	10+	3,500	5,000
Branch Manager	N/A	N/A	N/A	10-15	3,000	5,000
Store General Manager	N/A	N/A	N/A	5-10	1,200	3,000
Store Manager	5-10	800	1,500	N/A	N/A	N/A
Purchasing Director	7-10	2,000	3,500	7-10	2,500	5,000
Merchandise/Category Manager	5-7	1,200	2,000	5-7	1,500	3,000
Merchandiser/Buyer	N/A	N/A	N/A	1-3	500	1000

FASHION & COSMETICS						
Country Manager	8-10	8,000	10,000	N/A	N/A	N/A
Group Brand Manager	7+	3,000	5,000	N/A	N/A	N/A
Senior Brand Manager	N/A	N/A	N/A	10+	3,000	5,000
Brand Manager	5+	1,500	3,000	5-10	2,000	3,000
Assistant Brand Manager	2-5	1,000	1,500	5+	1,500	2,000
Operation Manager	3-5	1,000	2,000	5+	1,500	2,000
Merchandise Manager	3-5	1,200	1,500	5+	1,200	2,000
Retail Manager	N/A	N/A	N/A	5-10	1,500	3,000
Store Manager	5+	1,000	1,500	5+	1,000	2,000
Store Supervisor	2-4	800	1,000	2-4	500	1,000
Visual Merchandise Manager	3-5	1,200	1,500	5+	1,000	2,000
Training Manager	5+	1,200	1,500	5+	1,000	2,000



Hanoi

MAX

Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

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EXPERIENCE (YEARS) MIN

COMMUNICATIONS & MEDIA

Managing Director	10+	6,000	7,000	N/A	N/A	N/A
Client Service Head/ Group of Account	10+	3,500	4,500	10+	3,000	6,000
Business Development Director	7+	3,500	4,500	N/A	N/A	N/A
Account Director	7+	3,500	4,500	7+	3,000	5,000
Account Manager	3-5	2,000	2,500	3-10	1,000	3,000
Media Director	8+	3,000	4000	8+	2,000	5,000
Creative Director	8+	3,000	4000	8+	3,000	5,000
Art Director	3-8	1,700	2,200	3-8	1,500	3,000
Strategic Planning Director	8+	3,500	4,500	12+	2,500	5,000
Copywriter	N/A	N/A	N/A	2-8	1,000	3,000
Graphic Designer	N/A	N/A	N/A	2-8	1,000	3,000
Senior Account Executive	N/A	N/A	N/A	2-5	1,000	1,500
Account Executive	N/A	N/A	N/A	1-3	500	1,000







Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD

Ho Chi Minh City

Salary Range (per month) Unit: USD



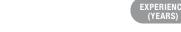
7,000 4,000

3,000

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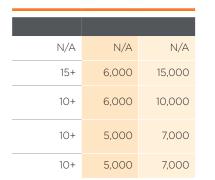
N/A

2,500 2,300 2,500 N/A 2,000 7,000 3,000 3,000



REAL ESTATE DEVELOPMENT

EXECUTIVE			
General Director (Expat)	15+	15,000	30,000
General Director	15+	10,000	20,000
Deputy General Director - Project Management (Expat)	10+	8,000	15,000
Deputy General Director - Project Management	10+	7,000	10,000
Deputy General Director - Investment	10+	7,000	10,000



REAL ESTATE DEVELOPMENT

SALES & MARKETING						
Head of Sales & Marketing	10+	7,000	10,000	10+	3,500	
Sales Director	10+	4,000	7,000	10+	2,500	
Sales Manager	5+	2,000	3,500	5+	1,500	
Head of Commercial Leasing	10+	4,000	7,000	10+	2,500	
Head of Industrial Leasing	10+	4,000	7,000	N/A	N/A	
Retail Leasing Manager	5+	1,500	3,000	5+	1,500	
Industrial Leasing Manager	5+	2,000	3,000	3+	1,000	
Office Leasing Manager	5+	2,000	3,000	5+	1,500	
Customer Service/After Sales Director	10+	4,000	7,000	N/A	N/A	
Customer Service/After Sales Manager	5+	2,000	3,000	5+	1,300	
Marketing Director	10+	5,000	7,000	10+	4,000	
Marketing Manager	5+	2,000	3,000	5+	2,000	
PR and Communications Manager	5+	2,000	3,000	5+	1,500	

p. 20 p. 21

Construction & Real Estate

Construction & Real Estate



Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD



MAX





REAL ESTATE DEVELOPMENT

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Salary Range (per month) Unit: USD	Salary Range (per month) Unit: USD
EXPERIENCE MIN MAX	EXPERIENCE MIN MAX

PROJECT MANAGEMENT & DEVELOPMENT	·				
Project Legal Manager	5+	2,000	4,000	7+	
Project Legal Executive	3+	1,000	1,500	N/A	
Design Director (Expat)	12+	10,000	15,000	12+	6
Design Director	10+	4,000	7,000	10+	3,0
(Concept) Design Manager/ Chief Architect	5+	3,000	4,000	N/A	N/
Head of Landscape Design	10+	4,000	5,000	N/A	N/
Landscape Manager	5+	1,500	3,000	5+	1,500
Urban Planning Manager	5+	1,500	3,000	10+	2,500
(Concept) Design Manager/ Chief Architect	N/A	N/A	N/A	5+	2,000
MEP Director	10+	4,000	6,000	N/A	N/A
MEP Design Manager	5+	2,000	3,000	5+	1,500
MEP Manager	5+	2,000	3,000	5+	1,500
Construction Manager	5+	2,000	2,500	5+	1,500
QA/QC Manager	5+	2,000	2,500	5+	1,500
HSE Manager	5+	2,000	2,500	5+	1,500
Cost & Contract Director	10+	5,000	7,000	10+	2,500
QS Manager	5+	2,000	2,500	5+	2,000

REAL ESTATE DEVELOPMENT

PROJECT MANAGEMENT & DEVELOPME	NT						
Project Director (Expat)	15+	10,000	15,000		15+	7,000	15,000
Project Director	15+	4,000	7,000		15+	4,000	8,000
Project Manager	10+	2,000	3,500		10+	2,500	4,000
Government Affair Director	10+	7,000	10,000		N/A	N/A	N/A
General Affair Director	N/A	N/A	N/A		10+	2,500	5,000
Project Development Director	10+	5,000	8,000		N/A	N/A	N/A
Project Development Manager	7+	3,000	6,000		7+	2,000	3,500
Planning Manager	7+	2,500	3,500		7+	2,000	3,000
Investment Director	10+	5,000	7,000		10+	3,500	8,000
Investment Manager	7+	2,000	3,000		7+	2,000	4,000
Investor Relations Manager	7+	3,000	4,000		N/A	N/A	N/A
Asset Director	10+	5,000	7,000		N/A	N/A	N/A
Asset Manager	7+	2,500	3,500		7+	2,000	4,500
Business Development Manager	7+	3,000	4,000		5+	1,500	3,500
Head of Property Management	10+	5,000	7,000		N/A	N/A	N/A
Township Manager	7+	2,500	3,500		N/A	N/A	N/A
Property Manager	5+	2,000	3,000	_	N/A	N/A	N/A
Project Legal Director	10+	5,000	10,000		N/A	N/A	N/A

p. 23 p. 22

Construction & Real Estate





Salary Range (per month) Unit: USD

Ho Chi Minh City

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD

MAX



Salary Range (per month) Unit: USD











REAL ESTATE SERVICES

REAL ESTATE SERVICES						
REAL ESTATE & PROPERTY SERVICES						
Associate Director - Sales	10+	4,000	5,000	10+	3,000	6,000
Associate Director - Valuation & Advisory Services	10+	4,000	5,000	10+	3,000	5,000
Associate Director - Research	N/A	N/A	N/A	10+	3,000	4,500
Head of Commercial	10+	4,000	5,000	10+	3,000	6,000
Sales Manager	5+	1,800	2,500	5+	1,500	2,500
Valuation & Advisory Service Manager	5+	1,800	2,500	5+	2,000	3,000
Research Manager	5+	1,800	2,500	5+	2,000	4,000
Leasing Manager	5+	1,500	2,000	5+	1,500	3,000
Project Marketing Manager	5+	1,500	2,500	5+	1,200	3,000
Marketing & Communications Manager	5+	2,000	4,000	5+	1,700	3,000
PROJECT MANAGEMENT						
Project Director	10+	5,000	10,000	10+	5,000	10,000
Project Manager	7+	2,000	4,000	7+	2,000	3,000
QA/QC Manager	5+	1,500	2,500	5+	1,500	2,500
QS Manager	5+	1,500	3,000	5+	1,500	2,500
HSE Manager	5+	1,500	3,000	5+	1,500	2,500
MEP Manager	5+	1,500	3,000	5+	1,200	2,500

REAL ESTATE SERVICES

Construction & Real Estate

					1	
ONSTRUCTION FIRM						
Head of Project Management/ Project Director	15+	4,000	7,000	15+	5,000	8,000
Business Development Director	10+	3,000	5,500	N/A	N/A	N/A
Cost & Contract Manager	7+	2,000	3,000	7+	2,000	3,500
Project Manager	5+	3,000	5,000	5+	2,000	3,000
Construction Manager	5+	2,000	3,000	5+	1,200	2,000
QA/QC Manager	5+	2,000	3,000	5+	1,500	2,500
QS Manager	5+	2,000	3,000	5+	1,700	3,000
HSE Manager	5+	2,000	4,000	5+	1,500	3,000
MEP Manager	5+	2,000	3,000	5+	1,500	2,500
Site Manager	5+	1,500	2,000	5+	1,000	2,000
RCHITECT /INTERIOR						
Design Director/Head of Design	15+	4,000	5,000	15+	4,000	7,000
Design Manager/Chief Architect	7+	2,000	3,000	7+	2,000	4,000
Business Development Manager	7+	2,000	3,000	N/A	N/A	N/A
Business Development Executive	3+	700	1,000	N/A	N/A	N/A
Interior Design Manager	7+	1,500	3,000	7+	1,700	3,000
Project Manager (Fit-out)	7+	1,600	2,500	7+	2,000	3,000
Architect	3+	1,000	2,000	3+	800	1,800
Interior Designer	3+	700	1,000	3+	800	1,500
Drafter	2+	400	500	2+	500	1,000
Revit Drafter	3+	450	1,000	3+	700	1,500
BIM Manager	8+	2,000	3,500	N/A	N/A	N/A
BIM Coordinator	3+	1,000	1,500	N/A	N/A	N/A
THERS						
Site Expansion Manager	5+	2,500	3,500	5+	1,500	3,500
Site Expansion Executive	3+	1,000	1,500	3+	500	1,000

p. 25 p. 24





Hanoi

Ho Chi Minh City

Salary Range (per month) Unit: USD























PHARMACEUTICAL & MEDICAL NUTRITION

GENERAL MANAGEMENT			
General Manager	18+	10,000	18,000
Head of Business Unit	15+	5,000	10,000
MARKETING			
Head of Marketing	12+	5,000	7,000
Group Product Manager	10+	3,500	5,000
Product Manager/ Senior Product Manager	6-10	1,500	3,500
Product Executive	4-6	1,000	1,500
SALES			
Head of Sales	15+	4,000	7,000
Second Line Manager	8+	2,500	4,000
First Line Manager	5-10	1,500	2,500

18+	7,000	10,000
15+	4,500	8,000
N/A	N/A	N/A
N/A	N/A	N/A
5-12	1,500	3,500
3-6	800	1,400
N/A	N/A	N/A
10+	2,500	4,000
5-10	1,200	2,300

PHARMACEUTICAL & MEDICAL NUTRITION

IARKET ACCESS			
Head of Market Access	13+	6,500	12,000
National Key Account Manager	10+	5,000	6,000
Regional Key Account Manager	7-10	3,500	5,000
Key Account Manager	3-7	1,500	3,500
Key Account Specialist	1-3	1,100	1,400
OMMERCIAL EXCELLENCE			
Head of Commercial Excellence	15+	5,000	7,000
SFE Manager	8+	2,000	4,000
Sales Force Training Manager	7+	2,000	3,000

12+	4,000	6,000
N/A	N/A	N/A
N/A	N/A	N/A
7+	1,200	3,000
5-7	800	1,200
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

p. 26 p. 27

Healthcare





Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD









Ho Chi Minh City



MAX

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD







MAX

MEDICAL DEVICE | HOSPITAL | CLINIC

MEDICAL DEVICE						
Product Manager	10+	2,000	4,000	7+	1,200	
Sales Manager	10+	1,500	4,500	10+	1,700	
Sales Executive	2-5	700	1,200	3-7	1,000	
Service Manager	10+	2,000	3,500	5+	2,000	
Service Engineer	2-7	700	1,200	3-7	800	
Application Specialist	2-7	800	1,500	2-7	900	
HOSPITAL CLINIC						
Chief Operation Officer	15+	5,000	7,000	15+	4,000	(
Operation Manager	10+	3,000	5,000	7+	1,700	
Head of Marketing	N/A	N/A	N/A	10+	3,500	í
Doctor	5-10	2,000	3,500	5-10	2,000	!
Chief Nurse	10+	1,200	2,000	10+	1,000	
Nurse	2-5	600	1,200	2-5	600	

PHARMACEUTICAL & MEDICAL NUTRITION

MEDICAL AFFAIRS & CLINICAL RESEA	ARCH			
Head of Medical Affairs	18+	5,500	8,500	1
Medical Affairs Manager/Advisor	10+	2,500	4,500	
Medical Science Liaison	5+	1,500	2,500	3
Head of Clinical	10-15	4,000	5,000	10-15
Clinical Research Manager	5-10	1,800	3,500	5-10
Clinical Research Associate	3-5	1,200	2,200	3-5
EGULATORY AFFAIRS & QUALITY AS	SSURANCE			
Head of Regulatory Affairs	15+	4,500	6,500	15+
Regulatory Affairs Manager	10+	2,200	4,000	10+
Regulatory Affairs Executive	3-5	800	1,700	3-5
QA Manager	10+	2,200	4,500	N/A
QA Executive	5+	800	1,500	N/A

p. 29 p. 28





Ho Chi Minh City

Salary Range (per month) Unit: USD



MAX













HOTEL

SALES & MARKETING			
Group Director of Sales & Marketing (Expat)	15+	6,000	10,000
Director of Sales & Marketing (Expat)	10+	4,000	6,000
Director of Sales & Marketing	10+	3,000	5,000
Director of Sales	7+	2,500	4,000
Sales Manager	5+	1,500	3,000
E-Commerce Manager	5+	1,000	2,000
Marketing Communications Manager	5+	1,500	2,500
Digital Marketing Manager	3+	1,500	2,000
OPERATION			
Director of Rooms	10+	3,000	4,000
Executive Housekeeper	10+	1,500	2,000

15+	5,000	10,000
10+	4,000	6,000
10+	2,000	5,000
7+	2,000	4,000
5+	1,000	3,000
N/A	N/A	N/A
5+	1,500	2,500
3+	1,500	2,000
10+	3,000	4,000
10+	1,000	2,000

HOTEL

EXECUTIVE			
General Manager (Expat)	15+	6,000	10,000
General Manager	15+	4,000	6,000
Executive Assistant Manager	10+	2,500	5,000
F&B AND KITCHEN			
Executive Chef (Expat)	15+	4,000	8,000
Executive Chef	15+	3,000	5,000
Executive Sous Chef	10+	2,000	3,000
Director of Food and Beverage (Expat)	10+	5,000	8,000
Director of Food and Beverage	10+	3,000	5,000
Food and Beverage Manager	7+	2,000	3,000
Pastry Chef (Expat)	7+	3,000	5,000
Pastry Chef	7+	1,500	3,000

15+	5,000	9,000
15+	3,000	5,500
10+	2,500	5,000
15+	4,000	7,000
15+	3,000	5,000
10+	2,000	3,000
10+	5,000	8,000
10+	3,000	5,000
7+	2,000	3,000
7+	3,000	5,000
7+	1,500	3,000

p. 30 p. 31

Hospitality





Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)







MAX

F&B CHAINS

General Manager	10+	5,000	8,000	10+	4,000	7,000
Operations Director	10+	3,000	5,000	10+	2,500	5,000
Operations Manager	7+	2,000	3,500	7+	1,500	3,000
Area Manager/District Manager	5+	1,000	2,000	5+	1,000	2,000
Restaurant Manager/Store Manager	3+	1,000	1,500	3+	800	1,500
Marketing Director	10+	3,000	6,000	10+	2,500	5,000
Marketing Manager/Brand Manager	5+	1,500	3,000	5+	1,000	2,500
QA Manager	10+	2,000	5,000	10+	2,000	5,000
R&D Manager	7+	1,500	2,000	7+	1,000	2,000
R&D Chef	10+	2,500	5,000	10+	2,500	4,000
Head Chef/Executive Chef	10+	2,500	5,000	10+	2,000	4,000





Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

MIN

MAX

EXPERIENCE (YEARS)

MIN MAX

RECREATION

.F					
Director of Golf Membership	10+	3,000	5,000	10+	4,000
Golf Sales Manager	5+	1,000	2,000	5+	1,000
Golf Club Manager	5+	1,500	2,500	5+	1,500
MBLING					
Operations Manager (Expat)	7+	5,000	7,000	7+	4,000
Premium Marketing Manager	7+	3,000	5,000	7+	2,500
Guest Service Manager	5+	1,500	2,500	5+	1,000
& FITNESS					
Fitness Club General Manager	10+	2,500	5,000	10+	1,500
Spa Therapist (Expat)	7+	2,000	3,000	7+	2,000
Fitness Manager (Expat)	7+	3,000	4,000	7+	3,000
Spa Therapist (Vietnamese)	7+	1,000	2,000	7+	800
Fitness Manager (Vietnamese)	7+	1,500	2,500	7+	1,500





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Ho Chi Minh City

Hanoi

Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

XPERIENCE

Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS) MIN

X EXP

MIN

MAX

HR & ADMIN

HR Director/Head of HR	12+	6,000	12,000	12+	4,000	10,000
HR Manager	7-10	3,000	6,000	7-10	2,000	5,000
HR Business Partner Manager	5-8	2,000	4,500	5-8	2,000	5,000
HR Deputy Manager/ HR Assistant Manager	5-7	2,000	4,000	5-7	1,500	2,500
HR Supervisor	3-5	1,500	2,500	3-5	1,000	1,500
HR Executive	0-3	400	1,200	1-3	400	1,000
Talent Acquisition Manager	4-8	2,000	4,500	5-8	2,000	4,000
Recruitment Manager	4-8	2,000	4,500	4-6	1,500	3,000
Recruitment Supervisor	3-5	1,000	2,000	3-5	800	1,500
Recruitment Executive	0-3	400	1,200	1-3	400	1,000
Total Reward Manager	5-8	2,000	4,500	6-8	2,000	5,000

HR & ADMIN

C&B Supervisor	3-5	1,000	2,000	3-5	1,000	2,000
Learning & Development Manager	5-8	2,000	4,500	6-8	2,000	4,000
Training Manager	4-6	2,000	4,500	4-6	1,500	3,000
Training Supervisor	3-5	1,000	2,000	3-5	800	1,500
Admin Manager	5-8	1,500	2,500	5-8	1,500	4,000
Admin Supervisor	0-5	400	1,500	4-6	800	1,200
Office Manager	4-6	1,500	2,500	4-6	1,500	3,000
Executive Secretary	4-6	1,200	2,000	4-6	1,000	2,500
Personal Assistant	2-4	600	1,500	2-4	1,000	1,500
Receptionist	0-2	400	1,200	0-2	400	700

Human Resources & Administration/ Legal/Education

Ho Chi Minh City Salary Range (per month) Salary Range (per month) MAX MAX **IN-HOUSE LEGAL** Legal Director 12+ 7,000 14,000 12+ 6,000 15,000 Legal Manager 8-10 5,000 8,000 8-10 3,000 6,000 Assistant Legal Manager/ 7-9 3,000 5,000 7-9 2,500 4,000 Deputy Legal Manager Legal Executive 2-6 2-5 800 1,500 800 3,000 **LAW FIRM** Managing Partner 10+ 8,000 14,000 10+ 15,000 20,000 8-10 8-10 Partner/Legal Counsel 6,000 10,000 10,000 15,000 Senior Associate 6-8 3,000 6,000 6-8 4,000 10,000 Associate 4-6 1,700 3,000 4-6 2,000 4,000 2-4 800 2-4 Paralegal 1,700 800 1,200 **COMPLIANCE** Compliance Director 12+ 6,000 12,000 N/A N/A N/A 8-10 4,500 6,000 N/A Compliance Manager N/A N/A Assistant Compliance Manager 7-9 2,500 4,500 N/A N/A N/A Complinace Executive 2-6 800 2,500 N/A N/A N/A

Human Resources & Administration/ Legal/Education







MAX

Ho Chi Minh City

Salary Range (per month)

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD

Salary Range (per month) Unit: USD







SOFTWARE DEVELOPMENT

CEO	10+	17,000	28,000	10-	12,000	25,000
CIO/CTO	15+	10,000	18,000	10-	8,000	15,000
Technical Director/Head of Engineering	12+	6,500	10,000	10-1	4,000	8,000
Solution Architect	10+	5,000	6,500	5-10	2,000	5,000
Technical Architect	9-10	3,500	5,000	5-10	1,500	4,000
Principal Developer	6-9	2,500	3,500	7-10	2,000	3,500
Senior Developer	3-6	1,500	2,500	3-	7 1,200	2,000
Developer	0-3	600	1,500	1-3	600	1,200
Data Scientist	1-5	1,500	4,500	1	5 1,500	4,500
Senior Bridge System Engineer (BSE)	6-10	2,000	3,000	N/A	N/A	N/A
Bridge System Engineer (BSE)	3-5	1,500	2,000	3-	1,500	2,000
Data Engineer	N/A	N/A	N/A	1-3	1,500	4,000
Delivery Manager/Program Manager	8+	3,000	4,000	8-1:	2,500	4,000
Project Manager	5-10	2,500	3,500	5-10	2,000	3,500
Product Manager/Product Owner	5-10	2,500	4,000	5-10	2,000	4,000

SOFTWARE DEVELOPMENT

Business Analyst	3-8	1,500	3,000	2-5	1,000	2,000
QA/QC Manager	6+	2,000	3,000	6+	1,500	2,500
QA/QC Engineer	1-6	800	1,200	1-6	600	1,200
Senior Tester/Test Lead	3-5	1,000	2,000	3-5	800	2,000
Sales Manager/ Business Development Manager	7+	1,800	3,000	5-10	1,500	3,500
Sales Executive/Account Manager	2-7	800	1,800	2-7	600	1,500
ERP/SAP Consultant Lead	5-10	2,000	4,000	5-10	1,500	4,000
ERP/SAP Consultant	2-5	1,000	2,000	2-5	1,000	2,000

HARDWARE/INFRASTRUCTURE

,						
Head of IT/IT Director	10+	3,000	5,000	10+	3,000	5,000
IT Manager	8-10	2,000	3,000	5-10	1,500	3,000
IT Infrastructure Support/Network/ System/Help Desk Support	3-8	800	1,500	2-5	800	1,500

^{*}Required N2-N1 of JLPT Japanese-Language Proficiency Test **Required N3 of JLPT Japanese-Language Proficiency Test

p. 38 p. 39





Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

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Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

			ING

Continuous Improvement Manager 5-10	2,000	3,500
Environment Engineer 3-5	700	1,000
Facilities Director 10-15	2,500	4,000
Facilities Manager 5-10	1,500	3,000
OHSE Manager 5-10	2,500	3,500
HSE Manager 10-15	1,500	3,000
HSE Supervisor 5-10	1,200	2,500
OHSE Logistics Coordinator 5-10	900	1,500
Manufacturing Director 10-15	2,200	5,000
Manufacturing Manager 5-10	2,000	4,000
Maintenance Manager 5-10	1,500	3,000
Maintenance Supervisor 3-5	1,000	1,500
General Manager /COO (Factory) 10+	5,000	12,000

MANUFACTURING

2,500	3,500
1,500	2,500
1,000	2,000
500	1,000
350	500
2,000	4,000
1,500	3,000
1,000	2,000
500	700
1,500	3,000
600	1,200
1,500	2,500
800	1,500
	1,500 1,000 500 350 2,000 1,500 1,500 600 1,500

p. 40 p. 41



Ho Chi Minh City

Salary Range (per month) Unit: USD

MAX

EXPERIENCE (YEARS)

TRADING

CHEMICAL		
Chief Representative/Country Manager 7-	5,000	10,000
Technical Sales Director 7-	4,000	7,000
Technical Sales Manager 5	-7 2,000	4,000
Senior Technical Sales Executive 3	-5 1,500	2,500
Technical Sales Executive 1	-3 600	1,000
Key Account Manager 5-	1,500	2,500
Technical Service Manager 7-	2,000	4,000
Lab Manager 5-	2,000	3,000
Lab Supervisor 3	-5 900	1,700
QA/QC Manager 5-	2,000	3,500
QA/QC Supervisor 3	-5 1,000	2,000
QA/QC Staff 1	-3 700	1,000
R&D Manager 5-	2,000	3,500
R&D Supervisor 3	-5 1,000	2,000
R&D Staff 1	-3 700	1,000
ELECTRICAL/ELECTRONIC		
Country Manager/General Manager 5-	4,000	7,000
Technical Sales & Marketing Director 5-	4,000	8,000
Technical Sales & Marketing Manager 5-	3,000	5,000
Technical Sales Director 5-	4,000	7,000
Technical Senior Sales Manager 5-	2,000	3,000
Technical Sales Manager 5-	1,500	2,500
Technical Sales Executive 2	-5 600	1,000
Project/Field Sales Manager 5-	1,500	2,500
Project/Field Sales Executive 2	-5 600	1,000
Service/Maintenance Supervisor 5-	1,000	2,500
Service/Maintenance Engineer 2	-5 700	1,500
Test Quality Manager 1	-3 2,000	3,500
Test Quality Leader 2	-5 1,500	2,500

Ho Chi Minh City

Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

MAX

MANUFACTURING

Factory/Plant Director	15-20	2,500	10,000
Factory/Plant Manager	10-15	2,000	5,000
Plant Engineering Director	10-15	2,200	5,000
Plant Engineering Manager	5-10	2,000	4,000
Design Manager	5-15	1,500	3,000
Design Engineer	3-5	700	1,500
Industrial Engineer Lead	2-5	1,500	2,500
Industrial Engineer	1-3	1,000	1,500

TRADING

AGRICULTURE			
Sales Director	5-10	4,000	7,000
Sales Manager	5-10	3,000	5,000
Marketing Director	5-10	4,000	8,000
Marketing Manager	5-10	3,000	5,000
Product Manager	3-5	2,000	3,000
Product Staff	3-5	800	1,500
Key Account Manager	5-10	2,000	3,000
Sales Executive	1-5	600	1,000
R&D Manager	5-10	2,000	3,500
R&D Supervisor	3-5	1,000	2,000
R&D Staff	1-3	700	1,000
QA/QC Manager	5-10	2,000	3,500
QA/QC Supervisor	3-5	1,000	2,000
QA/QC Staff	1-3	700	1,000
Lab Manager	5-10	2,000	3,000
Lab Supervisor	3-5	900	1,700





Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

MIN

MAX

EXPERIENCE (YEARS) MIN MAX

Ho Chi Minh City

Salary Range (per month) Unit: USD

TRADING

TRADING			
MACHINERY/AUTOMOTIVE/HEAVY INDUSTRIAL			
Country Manager/General Manager	10+	5,000	10,000
Regional Sales Manager/Sales Manager	3-5	3,000	5,000
Marketing Manager	3-5	3,000	5,000
Sales Engineer/Sales Executive	3-5	800	1,000
Techical Sales	1-3	400	800
Project Sales Manager	3-5	1,500	2,000
Project Engineer	1-3	800	1,000
AFTER SALES SERVICE			
Senior CS Manager/ Senior After-Sales Manager (Director)	5-10+	2,500	10,000
CS Manager/After-Sales Manager	3-5	1,500	4,000
CS Supervisor/After-Sales Supervisor (Team Leader)	3-5	1,000	1,500
CS Staff/After-Sales Engineer	1-3	500	1,000
Site Manager/Field Service Manager	3-5	1,500	2,500
Senior Site Engineer/Senior Field Service Engineer	5+	1,500	2,500
Site Engineer/Field Service Engineer	3-5	800	1,500
Site Engineer/Field Service Engineer	1-3	500	1,000
TECHNICIAN			
Senior Technical Manager	5+	2,000	3,500
Technical Manager	3-5	1,200	2,500
Senior Technician	2-3	1,000	2,000
Technician	1-5	500	1,000

SPECIAL SECTORS

FURNITURE		
Chief Representative 10-15	3,500	6,000
Souring Manager 5-10	2,500	3,500
Sales Manager 10-15	2,000	4,000
QA/QC Manager 5-10+	2,000	3,500
QA/QC Supervisor 3-5	1,000	1,500
Packaging Manager 5-10+	2,000	3,500
Finishing Manager 5-10+	1,500	2,500
Finishing Supervisor 3-5	800	1,500

BDM/Marketing Manager 5+ 2,000 3,500 Technical Development Manager 5-10 2,000 3,500 Sourcing Manager 5-10 2,500 3,500 QA/QC Manager 5-10 2,000 3,500 QA/QC Supervisor 3-5 1,000 1,500 QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector Manager 5-10 2,000 3,000 Inspector Manager 5-10 7,00 1,500 Tailor 5-10 7,00 1,000 EXPATRIATE EMPLOYEE	Timotiming dapervisor	9 9	000	1,000
BDM/Marketing Manager 5+ 2,000 3,500 Technical Development Manager 5-10 2,000 3,500 Sourcing Manager 5-10 2,500 3,500 QA/QC Manager 5-10 2,000 3,500 QA/QC Supervisor 3-5 1,000 1,500 QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker Manager 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500				
Technical Development Manager 5-10 2,000 3,500 Sourcing Manager 5-10 2,000 3,500 QA/QC Manager 5-10 2,000 3,500 QA/QC Supervisor 3-5 1,000 1,500 QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Supervisor 5+ 1,000 1,500 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000		F.	0.000	7.500
Sourcing Manager 5-10 2,500 3,500 QA/QC Manager 5-10 2,000 3,500 QA/QC Supervisor 3-5 1,000 1,500 QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker Manager 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Supervisor 5+ 2,000 2,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500				
QA/QC Manager 5-10 2,000 3,500 QA/QC Supervisor 3-5 1,000 1,500 QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker Manager 5+ 7,00 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Technical Development Manager	5-10	2,000	3,500
QA/QC Supervisor 3-5 1,000 1,500 QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Sourcing Manager	5-10	2,500	3,500
QA/QC Staff 1-3 700 1,000 Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	QA/QC Manager	5-10	2,000	3,500
Planning Manager 5-10 1,500 2,500 Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	QA/QC Supervisor	3-5	1,000	1,500
Pattern Maker Manager 5-10 1,500 2,500 Pattern Maker 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	QA/QC Staff	1-3	700	1,000
Pattern Maker 5+ 700 1,500 Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Planning Manager	5-10	1,500	2,500
Senior Mechandizer Manager 5+ 2,500 3,500 Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Pattern Maker Manager	5-10	1,500	2,500
Mechandizer Manager 5+ 2,000 2,500 Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Pattern Maker	5+	700	1,500
Mechandizer Supervisor 5+ 1,000 1,500 Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Senior Mechandizer Manager	5+	2,500	3,500
Mechandizer Staff 3-5 700 1,000 Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Mechandizer Manager	5+	2,000	2,500
Leather Commercialisation 5-10 1,500 2,500 Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Mechandizer Supervisor	5+	1,000	1,500
Inspector Manager 5-10 2,000 3,000 Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Mechandizer Staff	3-5	700	1,000
Inspector 5+ 700 1,500 Tailor 5-10 700 1,000	Leather Commercialisation	5-10	1,500	2,500
Tailor 5-10 700 1,000	Inspector Manager	5-10	2,000	3,000
	Inspector	5+	700	1,500
EXPATRIATE EMPLOYEE Local Employee Salary + (20% to 50%)	Tailor	5-10	700	1,000
	EXPATRIATE EMPLOYEE	Local Employee	Salary + (20)% to 50%)



Salary Range (per month)

EXPERIENCE (YEARS)

MAX

罪	Hano

Salary Range (per month)

3,000

1,800

1,500

1,200

500

1,000

1,000

600

1,200

1,200

1,200

1,200

1,000

400

1,000

1,000

700

2,000

1,500

1,000

500

1,500

1,000

700

MAX

5,000

3,000

3,000

3,000

1,500

2,000

2,000

1,300

4,000

4,000

4,000

4,000

2,000

600

2,500

2,500

1,500

3,500

2,300

2,000

1,000

3,000

2,500

1,500

MANUFACTURING			
Factory/Plant Director (Expat)	10+	5,000	12,000
Factory/Plant Director	15-20	2,500	10,000
Factory/Plant Manager	10-15	2,000	5,000
Plant Engineering Director	10-15	2,200	5,000
Plant Engineering Manager	5-10	2,000	4,000
Project Manager (Expat)	7-10+	5,000	10,000
Project Manager	7-10+	2,500	4,000
Assistant Project Manager	3-5	1,000	2,000
"Operational Excellence /	5-10+	2,000	4,000
Continuous Improvement Manager"			
HSE Manager	10-15	1,500	3,500
HSE Supervisor	5-10	1,200	2,500
QA/QC Manager	5-10	2,000	3,500
QA/QC Supervisor	3-5	900	1,700
QA/QC Staff	1-3	500	800
Maintenance Manager	5-10	1,500	3,500
Facilities Manager	5-10	1,500	3,500
Process Manager	5-10	1,500	3,500
Process Engineer	2-5	600	1,200
Production Director (Expat)	5-10+	3,500	10,000
Production Director	10-15	2,000	5,000
Production Manager	5-10	1,500	3,500
Production Supervisor	3-5	1,000	2,000
Production Staff	3-5	500	700
Senior Technical Manager	5+	2,000	4,000
Technical Manager	3-5	1,200	3,000
Shift Leader/Senior Technician	5+	1,000	2,000
Technician	3-5	500	1,000

p. 46 p. 47

500

5-10

Operator

350



Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

MIN

MAX

Hano

Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

MIN

MAX

TRADING

MACHINERY/AUTOMOTIVE			
Country Manager (Expat)	5-10	5,000	10,000
Country Manager	5-10	3,000	6,000
Technical Manager	3-10	1,500	3,000
Technician	2-3	800	1,500
Field Service Manager	3-10	1,500	3,000
Senior Field Service Engineer	5-10	1,500	2,500
Field Service Engineer	2-5	800	1,500
After-Sales Director	5-10	2,500	6,000
After-Sales Manager	3-5	1,500	4,000
After-Sales Supervisor	3-5	1,200	2,000
After-Sales Engineer	1-3	700	1,200
Sales Director	5-10	3,000	10,000
Sales Manager	3-5	2,000	4,000
Sales Supervisor	3-5	1,000	2,000
Sales Executive	1-3	800	1,200

ENERGY/HEAVY INDUSTRIAL

General Director	10+	5,000	10,000
Project Development Manager	5-10+	2,500	6,000
Project Development Associate	3-5	1,000	2,000
Technical Manager	5-10+	2,000	4,000
Project Manager	5-10+	2,000	4,000
Site Manager	5-10+	2,000	4,000
Site Engineer	3-5	1,000	1,500
Plant Operation Manager	5-10+	2,500	5,000
Procurement Manager	5-10+	1,500	3,500
Procurement Staff	3-5	800	1,500
Business Support	2-5	700	1,500

TRADING

TRADITO			
AGRICULTURE			
Sales Director	5-10	5,000	10,000
Sales Manager	5-10	4,500	7,000
Marketing Director	5-10	4,500	7,000
Marketing Manager	5-10	3,000	4,500
Product Manager	3-5	1,000	2,000
CHEMICAL/PLASTIC			
Country Manager (Expat)	5-10	5,000	10,000
Country Manager	7-10	4,500	7,000
Sales Director	7-10	4,500	7,000
Sales Manager	5-7	3,000	4,500
Sales Executive	1-5	1,000	2,000
Key Account Manager	5-10	1,800	3,500
Technical Service Manager	7-10	2,500	4,500
Lab Manager	5-10	2,000	4,000
Lab Supervisor	3-5	900	1,700
R&D Manager	5-10	2,000	4,000
R&D Supervisor	3-5	1,000	2,000
R&D Staff	1-3	600	1,000
ELECTRICAL/ELECTRONIC			
Country Manager (Expat)	5-10	5,000	10,000
Country Manager	5-10	3,000	6,000
Sales Director	5-10	3,000	10,000
Sales Manager	5-10	1,500	4,500
Sales Executive	2-5	800	2,000
Service/Maintenance Supervisor	5-10	1,000	2,500
Service/Maintenance Engineer	2-5	700	1,500
Field Sales Manager	5-10	1,200	4,000
Field Sales Executive	2-5	700	1,000





Hanoi

Ho Chi Minh City

Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD





























FUNCTIONAL

CUSTOMER SERVICE LOGISTICS			
Order Process Management/ Customer Service Logistics Officer	3-6	500	1,500
Order Process Management/ Customer Service Logistics Manager	5-10+	1,000	4,000
PURCHASING			
Purchasing/Sourcing/Procurement/ Buyer Officer	2-5	400	1,500
Purchasing/Sourcing/Procurement/ Buyer Manager	5-10	1,000	5,000
SYSTEM			
ERP/SAP Implementation Leader	2-10	1,000	3,500

3-6	650	1,500
5-10+	1,500	4,000
2-5	600	1,500
5-10	1,200	3,000

FUNCTIONAL

PLANNING			
Supply Planning/ Production Planning Officer	1-5	500	1,500
Supply Planning/ Production Planning Manager	5-15	1,500	5,000
Demand Planning Officer	1-5	500	2,000
Demand Planning Manager	5-10	1,000	5,000
Logistics Planning Officer	2-5	500	2,000
Logistics Planning Manager	5-15	1,000	3,500
Material Planning Manager	5-12	1,000	4,500
Supply Chain Planning Officer	3-5	800	2,000
Supply Chain Planning Manager	5-15	2,000	10,000

0	1-5	700	2,000
0	5-15	1,200	3,500
0	1-5	500	2,500
0	5-10	1,200	4,000
0	2-5	700	2,000
0	5-15	1,200	3,500
0	5-12	1,200	4,500
0	3-5	1,000	3,000
О	5-15	2,000	6,000

Supply Chain





Salary Range (per month) Unit: USD

MAX

Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)



EXPERIEN (YEARS)



MAX

FUNCTIONAL

LOGISTICS						
Logistics Officer	2-5	500	1,500	2-5	600	1,500
Logistics Manager	5-10	1,000	4,000	5-10	1,200	4,000
SUPPLY CHAIN						
Supply Chain Officer	2-5	600	1,500	2-5	700	1,500
Supply Chain Manager	5-15	1,000	6,000	5-15	1,300	6,000
WAREHOUSE						
Warehouse Officer	2- 5	500	1,500	2-5	500	1,000
Warehouse Manager	5-15	1,000	3,000	5-15	1,300	3,000
Inventory Officer	1-5	300	1,000	1-5	500	1,000
Inventory Manager	5-10	1,000	2,000	5-10	800	2,000
WAREHOUSE & LOGISTICS						
Warehouse & Logistics Officer	2-5	700	1,500	2-5	700	1,500
Warehouse & Logistics Manager	5-10	900	3,000	5-10	1,200	3,000
TRANSPORTATION						
Transportation Officer	2-5	400	1,200	2-5	500	1,200
Transportation Manager	5-10	1,000	2,500	5-10	1,500	3,000
Fleet/Delivery Officer	1-5	300	1,000	1-5	5 N/A	N/A
Fleet/Delivery Manager	5-10	800	2,500	5-10	N/A	N/A
DISTRIBUTION						
Distribution Center Officer	2-5	400	1,000	2-5	600	1,000
Distribution Center Manager	5-15	1,000	3,500	5-15	1,300	4,000

Supply Chain



MAX

MAX

FUNCTIONAL

CONSULTING						
Supply Chain Consultant	2-5	1,000	3,000	N/A	N/A	N/A
Supply Chain Managing Consultant	5-10	1,500	6,000	N/A	N/A	N/A
Customs & International Trade Consultant	3-5	1,000	2,000	N/A	N/A	N/A
Customs & International Trade Managing Consultant	5-10	1,500	5,000	N/A	N/A	N/A
IMPORT EXPORT/ CUSTOMS						
Import Export Officer/Customs Officer	2-5	400	1,500	2-5	500	1,300
Import Export Manager/Customs Manager	5-10	1,000	3,000	5-10	1,000	3,500

Supply Chain





Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)









LOGISTICS SERVICES

LOGISTICS					
Logistics Officer	2-5	500	1,500	2-5	700
Logistics Manager	3-15	1,000	4,000	3-15	1,500
WAREHOUSE					
Warehouse Officer	2-5	400	1,500	2-5	600
Warehouse Manager	5-10	1,000	3,000	5-10	1,500
Outbound/Inbound Officer	2-5	400	1,000	2-5	500
Outbound/Inbound Manager	5-10	1,000	2,500	5-10	1,000
Inventory Officer	2-5	400	1,000	2-5	500
Inventory Manager	5-10	1,000	2,500	5-10	1,000
TRANSPORTATION					
Transportation/Delivery Officer	2-5	500	1,500	2-5	600
Transportation/Delivery Manager	5-10	1,000	3,000	5-10	1,300
Route Design Manager	5-12	1,000	3,000	5-12	1,300
CUSTOMER SERVICE LOGISTICS					
Customer Service Officer	2-5	500	1,500	2-5	600
Customer Service Manager	5-12	1,000	4,000	5-12	1,300





MAX

Salary Range (per month) Unit: USD Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)

N

N MAX

EXPERIENCE (YEARS) MIN

LOGISTICS SERVICES

CUSTOMS						
Customs Officer	2-5	400	1,100	2-5	500	1,100
Customs Manager	5-10	800	3,500	5-10	1,000	3,500
Cross Border Manager	5-15	1,000	5,000	5-15	N/A	N/A
Air/Sea Freight/International Freight Forwarding Officer	2-5	400	1,100	2-5	500	1,100
Air/Sea Freight/International Freight Forwarding Manager	5-10	1,000	3,000	5-10	1,000	3,500
OPERATION						
Operation Officer	2-5	400	1,100	2-5	500	1,100
Operation Manager	5-10	1,000	3,000	5-10	1,000	3,500
IMPROVEMENT						
Process Innovation/Excellence/ Improvement Officer	2-5	800	1,500	2-5	N/A	N/A
Process Innovation/Excellence/ Improvement Manager	5-10	1,000	2,500	5-10	N/A	N/A
SALES						
Sales/Business Development Officer	3-5	400	1,200	3-5	600	1,200
Sales/Business Development Manager	5-10	1,000	3,000	5-10	1,500	3,000
Key Account Manager	5-10	1,000	3,000	5-10	1,200	3,000
Commercial Director	5-15	1,500	5,000	5-15	1,500	5,000
BRANCH						
Branch Manager	5-10	1,000	3,000	5-10	2,000	4,000
DISTRIBUTION CENTER/ HUBS						
Distribution Center Officer	2-5	500	1,500	2-5	600	1,500
Distribution Center Manager	5-10	1,000	3,000	5-10	1,400	4,000
SHIPPING						
Shipping Manager	5-10	1,000	2,000	5-10	1,000	2,500





Hanoi

Ho Chi Minh City

3,500 4,000 3,000 2,000 1,500 1,200

Salary Range (per month) Unit: USD

MAX

MAX

MANUFACTURING

Technical Staff	1-3	600	1,000
Technical Manager	5-10	1,500	2,000
QA/QC Staff	1-3	500	1,000
QA/QC Manager	5-10	1,800	2,500
Production Manager	5-10	1,800	2,500
Assistant Production Manager	3-5	1,200	1,800
Equipment Maintenance Staff	1-3	500	1,000

1-3	550	800
5-10	1,000	1,800
1-3	550	800
5-10	1,200	2,000
5-10	1,200	2,000
3-5	800	1,500
1-3	550	800

INFORMATION TECHNOLOGY

Programmer Leader	3-5	2,000	4,500	3-5	1,500
Programmer Manager	5-10	2,500	5,000	5-10	2,000
Mobile Team Leader	3-5	2,200	4,500	3-5	1,500
Engineering	1-3	1,000	2,500	1-3	800
Operator	1-3	1,000	1,500	1-3	800
Communicator	1-3	1,000	1,500	1-3	600

p. 56 p. 57

Japanese Speaking Jobs



Ho Chi Minh City

Salary Range (per month)
Unit: USD

Salary Range (per month) Unit: USD

EXPERIENCE (YEARS)









TRADING

Support Project Manager	N/A	N/A	N/A
Sale Manager	3-10	2,000	3,500
Sale Staff	1-3	500	1,200
Market Research Staff	1-3	600	1,200
Logistics Staff	1-3	600	1,200

N/A	N/A	N/A
3-10	1,500	3,000
1-3	600	1,200
1-3	600	1,200
1-3	600	1,000

GENERAL AFFAIRS POSITIONS

General Affairs Staff	1-3	600	1,200
General Affairs Manager	3-10	1,500	2,500
Assistant to Manager	1-5	1,000	1,500
Interpreter/Translator	1-5	600	1,500
Interpreter to Production Manager	1-5	600	1,500

1-3	600	1,000
3-10	1,200	2,500
1-5	700	1,500
1-5	600	1,500
1-5	600	1,500

Japanese Speaking Jobs



NATIVE JAPANESE POSITIONS

SALES POSITIONS						
Staff	0-3	1,500	2,500	0-3	1,500	2,500
Assistant Manager	3-5	2,000	3,000	3-5	2,000	3,000
Manager	5+	2,500	5,000	5+	2,500	5,000
PRODUCTION CONTROL/QC POSITION	NS					
Staff	0-3	1,800	2,500	0-3	1,800	2,500
Assistant Manager	3-5	2,000	3,000	3-5	2,000	3,000
Manager	5+	2,500	6,000	5+	2,500	6,000
IT/WEB POSITIONS						
Staff	1-3	1,800	3,000	1-3	1,800	3,000
Assistant Manager	3-5	2,500	3,500	3-5	2,500	3,500
Manager	5+	3,000	5,000	5+	3,000	5,000
FINANCE						
Staff	1-3	2,000	3,000	1-3	2,000	3,000
Assistant Manager	3-5	2,500	3,500	3-5	2,500	3,500
Manager	5+	3,000	5,000	5+	3,000	5,000
OTHERS						
Accounting Manager	5+	3,000	5,000	5+	3,000	5,000
Customer Service	0-3	1,500	2,500	0-3	1,500	2,500



Ho Chi Minh City Office

18th Floor, SONATUS 15 Le Thanh Ton, District 1 Ho Chi Minh City, Vietnam

Tel: +84-28-73039100 Fax: +84-28-39102079 Email: hcmc@fa.net.vn

Hanoi Office

10th Floor, Lotte Center Hanoi, 54 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam

Tel: +84-24-35381996 Fax: +84-24-35381995 Email: hn@fa.net.vn